

VZ Grips has intelligence locked and loaded with SAP Business One®

VZ Grips is a US based manufacturer and retailer of custom gun and knife grips, as well as several related accessories. VZ Grips trusted ECS to help it customize SAP Business One to accommodate their over extensive customization-related SKUs, and stop relying on notes, whiteboards, and spreadsheets.

Before: Challenges and Opportunities

- Inability to track inventory or have an accurate control of product materials available.
- Handwritten production orders in notes, dry erase boards, and spreadsheets, requiring lots of manual work and time-consuming corrections.
- Needed to hire and dedicate excessive man hours towards ordering processes, consuming time and resources.

Why SAP and ECS

- SAP Business One's industry applications within the manufacturing and retail sectors made the solution a perfect fit, and ECS had the knowhow of the system and applicable industry uses.
- ECS made it a point to showcase the system's capabilities in a hands-on setting, enabling VZ Grips to visualize the uses it could have for SAP Business One, as well as optimize its operations.

After: Value-Driven Results

- Ability to host/streamline hundreds of thousands of SKUs from existing items and modification options.
- Automation of processes, cutting down time invested and focus employee skills for better-suited tasks.
- Production process plug-in within the SAP framework (with customization completed by ECS) which allows for the production order milestones to be uploaded in bulk to the system in just minutes.
- Efficiency in ordering materials for production based on accurate forecasts provided by system, which reduces excess ordering and helps with cash flow.



“The more we use the system, the more capabilities we have discovered. It has taken over and optimized processes from old assignments, and even **helped create new, better roles**.”

Thomas Blais, IT Director, VZ Grips

Forecast

Accuracy that helps balance cash flow

Efficient

Process to order supplies

Featured Partner



VZ Grips
Tallahassee, FL
USA
<https://vzgrips.com/>

Industry
Consumer
Products

Products and Services
Custom grips and
accessories for guns and
knives

Employees
15

Revenue
\$3 million

Featured Solutions
SAP Business One

THE BEST RUN



Headline – Doing Something Positive with SAP® Solutions (max. 75 characters)

CUSTOMER LOGO
HERE

Before: Challenges and Opportunities

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After: Value-Driven Results

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Featured Partner

PARTNER LOGO HERE
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Customer Name
Customer location
(City,Country/State)
www.xyz.com

Industry
Designated
SAP industry

Products and Services
Details on the customer's
products and/or services

Employees
Approximate #
of employees

Revenue
Insert text here
(add US\$ or €
where applicable)

Featured Solutions
SAP solutions (max. two
solutions)

THE BEST RUN 