

Mitchell Proffitt Company keeps the record straight with SAP Business One®

Mitchell Proffitt is a global wholesale supplier of patriotic military and veteran products. With a hefty inventory and coming from a system that didn't integrate, Mitchell Proffitt trusted SAP's recommendation of ECS for system implementation and integrations that have enabled streamlined processes and optimized operations.

Before: Challenges and Opportunities

- Vast inventory issues that didn't allow for migration of data, caused system crashes, and corrupted files.
- Apparel and headwear had the biggest variety of base products, causing issues for embroidery logistics.
- Lack of ability to project growth left them unable to fulfill the ever-increasing orders efficiently.

Why SAP and ECS

- SAP Business One offered a fresh and up to date look and feel for users while maintaining stellar functionality, something Mitchell Proffitt valued for the ease of use for its workforce.
- ECS came as a recommendation from SAP based on availability for local support and product knowledge. ECS has consistently provided great customer service and support.

After: Value-Driven Results

- Accuracy of inventory and complete visibility of available items on the floor.
- Ability to run complex reports easily and quickly without system crashes, data losses, or having to do it nights/weekends due to needing limited users to be on.
- Increased capability to evaluate data more closely and identify and solve problems quickly.
- Internal traceability for each transaction, with visibility of all team members who interact with an order.
- Availability for customization of reports to produce those with specific results needed.
- Accounting and inventory bundled and integrated without losing any functionality.



“Nothing happens in real life that we can't pinpoint through the system. SAP Business One's **traceability** helps us quickly track and solve issues, and streamlined processes build workplace morale.”

Leslie Jackson, Chief Business Officer, Mitchell Proffitt Company

Streamlined

Processes which reduce the amount of time and labor required for tasks.

Visibility

Into the real-time, detailed inventory, enabling accuracy of stock and orders.

Featured Partner



Mitchell Proffitt Company
Jacksonville, FL – USA
<https://mitchellproffitt.com/>

Industry
Wholesale distribution

Products and Services
Worldwide wholesale supplier of military, veteran and patriotic products.

Employees
31

Revenue
Privately held

Featured Solutions
SAP Business One

