

# Legacy Cabinets lock in their legacy with SAP Business One®

The Legacy Cabinet Company is striving to re-engineer their business processes to continue their growth trajectory and provide customers with custom cabinets and countertops designed for their needs. ECS has enabled TLCC to eradicate silos with SAP Business One as their quest towards innovation continues.

## Before: Challenges and Opportunities

- Procedural challenges due to having 14 locations operating in silos and with limited accurate visibility.
- Finance and accounting scrambling to complete each location's financial reports monthly/quarterly.
- Item master and inventory management issues with company growth and vendor additions.

## Why SAP and ECS

- SAP Business One provided an opportunity for The Legacy Cabinet Company to achieve the level of clear-cut reporting and visibility on company data they were looking for.
- Since going live, the support provided by ECS (as well as the timeliness in responses and expertise with the software) has been key to the success of the project.

## After: Value-Driven Results

- MRP and predictive analytics increase with use of stock items, preventing stock-outs and providing suppliers with clear cut guidance to current needs.
- Upgraded distribution practices to more accurately pick, pack, ship, cycle-count, etc. and introducing handheld scanners in every location and distribution center.
- Increased visibility to true inventory value, including all hardware, trim, and the cabinetry.
- System integration between sales and procurement, creating efficiencies in the customer journey.
- Ability to create new positions to manage the growing supplier network, inventory, and customers.



“The **visibility** achieved for the business at the executive level has been extremely encouraging, and it has positively impacted the entire organization as it trickled down and showed significant improvements.”

Dave Shinn, COO, The Legacy Cabinet Company

# 80%

Increase on visibility of true inventory value by location

# Metrics

Used to make every decision, creating efficiencies and helping meet customer expectations.

Featured Partner



**The Legacy Cabinet Company**  
Niceville, FL – USA  
<https://www.thelegacycabinetcompany.com/>

**Industry**  
Distribution

**Products and Services**  
Custom cabinets and countertop design for indoor/outdoor kitchens, bathrooms, etc.

**Employees**  
150

**Revenue**  
Privately held

**Featured Solutions**  
SAP solutions (max. two solutions)

**THE BEST RUN** 