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Companies Migrating from Infor to SAP Discover Improved Business Performance

Competitive Wins Continue to Drive SAP SME Market Momentum

NEWTOWN SQUARE, Pa. — Feb. 12, 2007 — SAP America, Inc., a subsidiary of SAP AG (NYSE: SAP), today announced that an increasing number of growing businesses and reseller partners are switching from Infor products to SAP solutions for small businesses and midsize companies, highlighting SAP's ability to meet customer needs for scalable, fully integrated business solutions perfectly suited to address individual business demands. New customers such as Joerns Healthcare, Inc. and Arquati USA, as well as reseller partners such as Technology Solutions Corporation and AchieveIT, further demonstrate SAP's continued position as the leading business management solution provider for the small and midsize enterprise (SME) community. Small businesses and midsize companies currently comprise more than two-thirds of SAP's total customer base and are served by almost 2,500 partners worldwide. The comprehensive solution portfolio of SAP® Business All-in-One, SAP® Business ByDesign™ and SAP® Business One continues to drive customer and partner momentum.

Facing prospects for substantial business growth, small businesses and midsize companies are increasingly realizing that SAP offers a portfolio of comprehensive, integrated solutions and a superior, scalable technology platform that enables growth with minimal disruption. SAP Business All-in-One, SAP Business ByDesign and SAP Business One are continuing to deliver robust capabilities to growing companies without the complexities and costs required from highly customized, non-compatible point solutions. By implementing SAP solutions, these companies are attesting to lower operating costs and lower levels of solution risk.

In an effort to avoid being tied to a single vendor, software development and reseller partners are switching from Infor to SAP due to the superior partner programs offered through SAP® PartnerEdge™, SAP's investment in its channel program, and SAP's open technology

platform. Through the collaborative partner ecosystem and program, partners are free to seek out and develop SAP solution add-ons that will appeal to their customers and improve business performance.

Joerns Healthcare Moves to SAP

Joerns Healthcare Inc., a leading manufacturer of advanced healthcare products and services based in Stevens Point, Wisconsin, recently migrated its business management software from Infor to SAP. As a manufacturer of specialized medical beds, furnishings and repositioning products, Joerns must maintain a reliable supply chain, strict inventory controls and positive customer relationships.

“We are a midsize company with global reach and aspirations of a true industry leader,” said Partha Biswas, vice president and chief information officer, Joerns Healthcare. “Complexity of business processes, stringent government regulations and stiff competition describe our business landscape. SAP not only meets virtually all of our functionality requirements, but it also positions us well to meet our current and future challenges in a cost-effective manner. SAP’s vision and consistency of strategic execution made them an obvious choice for us.”

Additional companies that have recently moved from Infor solutions to SAP Business One and SAP Business All-in-One include:

- Arquati USA of Carrollton, Texas, a manufacturer and importer of Italian molding
- Strategix of Melbourne, Florida, a sales and performance management and incentive compensation (SPM/ICM) automation provider
- American Metal Treating Co. of Cleveland, Ohio, offering precision induction metal hardening
- Bamboo Pipeline of Camarillo, California, offering a supply solution for landscape professionals

TSC Chooses SAP Partnership over Infor

Technology Service Corporation (TSC), a high-technology company based in Trumbull, Connecticut, recently ended its software solution partnership with Infor in favor of a continued relationship with SAP. As an employee-owned company providing engineering services and specialized products to U.S. government agencies and private industry, TSC must meet strict compliance regulations as well as customer demand. Since being founded in 1993, the

company's revenue and workforce has grown quickly through organic development and acquisitions.

“In SAP we found a reliable, long-term partner that offers a comprehensive product portfolio providing partners and customers an opportunity for growth,” said Robert S. Graziano, president and CEO, TSC. “SAP is a resourceful player that supports partners with its outstanding service and support capabilities. SAP's ecosystem will provide us with new opportunities to extend our business.”

Additional solution resellers that have left Infor to partner with SAP include:

- LBSI (SAP Business One) of Cleveland, Ohio, offering software solutions for manufacturing, distribution and service organizations
- Navigator Business One Solutions (SAP Business One) of Pleasant Grove, Utah, offering business practice consulting, project management, leading-edge software, custom development, technology expertise and implementation
- AchieveIT Solutions, LLC (SAP Business One) [TBD – also Oracle partner AND already featured at Analyst Summit]
- Effective Computer Solutions (ECS) (SAP Business One) of Jacksonville, FL providing comprehensive, quality service to small and midsize companies including sales, implementation and training

“Within the hotly contested SME business solutions market, SAP has achieved leadership by continuing to differentiate itself through scalable, fully integrated user-oriented solutions and valuable customer and partner relationships”, said Glenn Wada, senior vice president, SME, SAP Americas. “The newly won customers and partners are further proof to this strategy. The new partners enable us to provide customers with an even greater choice of business solutions to meet a wider range of customer-specific needs.”

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About SAP

SAP is the world's leading provider of business software*. Today, more than 43,400 customers in more than 120 countries run SAP® applications—from distinct solutions addressing the needs of small businesses and midsize companies to suite offerings for global organizations. Powered by the SAP NetWeaver® technology platform to drive innovation and enable business change, SAP software helps enterprises of all sizes around the world improve customer relationships, enhance partner collaboration and create efficiencies across their supply chains and business operations. SAP solution portfolios support the unique business processes of more than 25 industries, including high

Customers and Partners Discover Improved Business Performance Switching from Infor to SAP

tech, retail, financial services, healthcare and the public sector. With subsidiaries in more than 50 countries, the company is listed on several exchanges, including the Frankfurt stock exchange and NYSE under the symbol "SAP." (Additional information at <<http://www.sap.com>>)

(* SAP defines business software as comprising enterprise resource planning and related applications such as supply chain management, customer relationship management, product life-cycle management and supplier relationship management.

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